

SEDIN

*Pro-Poor Growth and Promotion of
Employment in Nigeria Programme*

Primary Health Care Innovation in Nigeria

Download the Primary
Health Care Innovation in
Nigeria Research Results and
our Innovators Factsheet



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HealthStack is a double sided digital healthcare platform that digitises all forms of provider organisations such as hospitals, clinics (primary, secondary, or tertiary), pharmacies, laboratories, imaging centres, blood banks as well as health insurance organisations either state-owned health Insurance agencies or private HMOs. These are then interconnected to form a digital primary healthcare network with the patients connected at the centre through various interfaces such as voice, SMS, USSD, Chat, WhatsApp, Mobile app, Web apps.

Established in 2021

www.healthstack.africa

Employees: 20

Based in Lagos

Our solution

Nigerian Digital Primary Healthcare Network based on Healthstack is a cloud based connected digital healthcare platform that digitises internal processes and interconnects all primary healthcare centres and others organisations such as hospitals, pharmacies, diagnostics labs, health insurance companies etc. in a single digital healthcare network. It allows for collaborative care and easy referral while promoting a facility lead telemedicine initiative. It enables Pandemic Preparedness as a biosecurity disease surveillance platform. It's an health-AI distribution platform and clinical decision support tools. It provides accessibility of healthcare data for emergency and non-emergency use cases. It Integrates health insurance platform and patient portal. It will connect to the DHIS2 and also SORMAS to allow for exchange of information and reporting.

Our Talents



Simpa Dania
Co-Founder/
Chief Happiness Officer



Oluyinka Dania
Co-Founder/CMO



Olutola Awosiku
Co-Founder/CIO

Our Business Model

We offer our platform free of charge to providers. This is to enable rapid adoption as well as make easy to primary healthcare organization to join the network.

Our revenue model is based on transaction happening on the platform. We charge N100/every payment transaction on the platform. For the health insurance organization side we charge an annual subscription fee of N10,000,000 per year. Our platform is zero rated on the MTN network, such that data access charges are not incurred by the organizations.

Target users

Providers: Primary healthcare centers, hospitals ,pharmacies, laboratories, imaging centres, physiotherapist, dentist, ophthalmologists. Currently, Healthstack operates in 25 Healthcare Private Facilities in Nigeria such as Tristate Hospital, Foremost Hospital.

Payers: State health insurance companies, private health Insurance companies, corporate organisations, NGOs. Currently Healthstack is used by HCI, a Health Management Organisation in Lagos, with over 800 Hospital Network

Partners: Startups, NGOs, High Network Individuals, State Government. Currently we have 2 State Approved project to digitise Public Healthcare Facilities in Lagos and Oyo State

Patients : Citizens

Performance Facts

Patients reached
70,000

Health care centre reached
1,000

Turnover 2022
N 50,000,000

Policies Created
34000

Data Privacy and Interoperability

Based on Global Standard Privacy and Security Framework as well as leveraging data privacy policies such as GDPR, NPDR, HIPAA and TC215 ISO health informatics standard.

Seeking for

500,000 USD Funding
State Implementation Partners
Development Partners Support